

## Critical Data Backup and Disaster Recovery

Covenco provided the perfect solution to meet not only the backup but also the disaster recovery requirements for Nycomm



## nycomm

The Nycomm Group of Companies incorporates four flagship brands Nimans, Rocom, Videonations, and the recently acquired Pennine.

Nycomm Group of companies supplies leading businesses and public sector organizations with all the latest telecoms innovations. The Nycomm Group employs almost 370 staff from offices in Manchester, Leeds, Altrincham, London and now Bury. With 5000+ customers the Company generates in excess of £130+ million in annual turnover.

### The Business Challenges

Nycomm's requirement was not only an offsite copy of their data but also the ability to recover their servers in the event of a disaster.

"We already had an off-site data backup solution that was substantially higher cost, we initially looked to Covenco to replace it however for business continuity, compliance and insurance purposes we needed to have more than just a backup solution."

**Paul Walker**

IT Manager, Nycomm

### The Solutions

Nycomm chose Covenco because they were able to deliver a complete

end to end backup, offsite replication and disaster recovery solution which incorporated our entire multi-platform estate comprising of VMware based Virtual Servers, standalone physical Windows Servers and AIX Unix Servers running our critical ERP suite. The overall solution provides us with the peace of mind that should the worst happen we can recover effectively with Covenco. This service is tested on a regular basis to ensure that we can meet our recovery objectives and ensure business continuity. Covenco's highly professional technical team were instrumental in the design and implementation of the solution and continue to provide 1st line support as and when required.

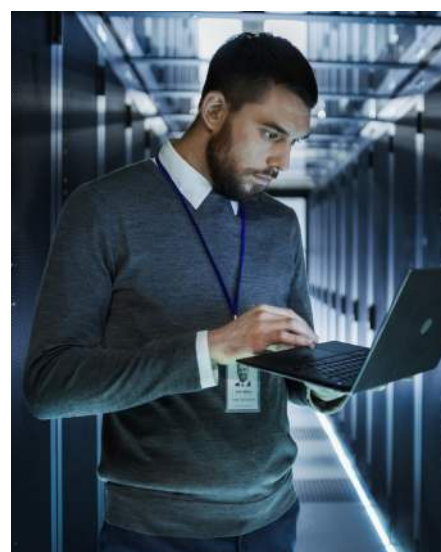
### The Result

"What attracted us most of all is the possibility to have a single supplier solution, now we appreciate the ease of arranging DR testing and the availability as well as the assistance of Covenco's technical resource.

Having daily backups has given us a RPO of max 48 hours however the longest lead time was always with the hardware replacement which could have been in the region of 1-2 weeks. With the DR system now in place for all our hardware, and our off site backups also being held with Covenco our RTO is now 2 days"

**Paul Walker**

IT Manager, Nycomm



The other benefits of the provided solutions are the regular DR testing of all Nycomm's systems at Covenco site, certificates that can be used as proof for insurance, contract use as well as the access to technical support for all flavors of the company's hardware & operating systems.





“The challenge Nycomm had was finding a solution that could accommodate their multi-platform server environment. Managing and maintaining several backup technologies is not only time-consuming but can become expensive. Covenco provided the perfect solution to meet not only the backup but also the disaster recovery requirements for Nycomm. This has provided great operational benefit for Nycomm's technical team as they are now able to restore much quicker from disk locally rather than tape and spend less time managing their backups. The disaster recovery service has demonstrated that Nycomm can recover its critical IT server environment with minimal complexity at Covenco's Recovery Centre”

**Gurdip Sohal,**  
Sales Director, Covenco

# nycomm

## About Nycomm

The Nycomm Communications Group is the largest independent communications supply specialist in the UK. With a turnover of more than £130 Million and over 370 happy staff members across multiple UK locations.

## About Covenco

With more than 30 years of experience in the IT industry across a range of technologies, [Covenco](#) specializes in purchasing, selling and renting new and refurbished IBM, HP, Dell and NetApp computing hardware, storage and supporting software. Today, Covenco provides cloud and hosting solutions, disaster recovery, maintenance, virtualization, backup and high-availability services.

## Solution components

[Covenco Cloud Backup](#)

[Covenco High Availability](#)

Covenco started way back in 1989, selling IBM's System 36 and AS/400 servers. Over 30 years later, we still have IBM at the core of our business, but we do so much more now. Covenco have always strived to provide value without compromise, and this remains our primary goal today.

We work across a variety of industry sectors - as Business Partners for new IT infrastructure solutions and as Business Continuity specialists. Covenco is today a modern data management company providing its clients with data protection, data availability and data security 24x7 365 days a year.

## Contact Covenco

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